





The Easy Way to Grow Your Sales and Profits. Vista LED Demo Kit.

Now you can demonstrate the dramatic effects of LED landscape lighting to new clients with Vista's LED demo kit. This all-in-one sales tool makes it easy for you to set-up temporary displays that help clients visualize the many benefits of professionally-installed lighting. Packaged in a durable rolling case, the kit contains everything for a successful demo:

- 250W transformer with integrated self-stand and on-board photocell for automatic control.
- 6 units of model 3003-M 4 watt LED accent fixtures, warm white with 9" ground stakes and quick connectors.
- · 4 lengths of 10' of 12 gauge lighting cable with quick-connectors on both ends.
- · 4 low voltage, 3-way quick-connect splitters

Just roll your case to the site and set-up a professional display in less than 10 minutes. More demos = more signed contracts!



Model PDK-250-LED

The Vista LED Demo Kit is the Ultimate Power Tool for Landscape Lighting Sales:

- Create dramatic demonstrations that sell jobs in just minutes. Showcases your knowledge and professionalism.
- Helps the property owner visualize the value of a complete lighting installation. Shows the warmth and quality of light from high-performance, low-wattage LED fixtures.
- Easy to roll, lifetime hard-shell case provides easy stowage of all components plus literature and business cards.
 Nothing to forget!

 The fastest way to grow your sales of professional outdoor lighting.



Follow these tips for a successful demo:

- Choose an area of the yard that the owner will see every evening. Ideally it will be easily visible from inside the house and/or when arriving home from work.
- Don't try to light the entire landscape.
 Concentrate on one area as an example.
- Leave your demo in place for 4-5 days minimum so the client becomes accustomed to the effect.
- Ask your customer for feedback and for ideas on how similar effects could be implemented elsewhere in their landscape.

