Tuning Your Google+ Local Listing



Every Business has its Place on Google

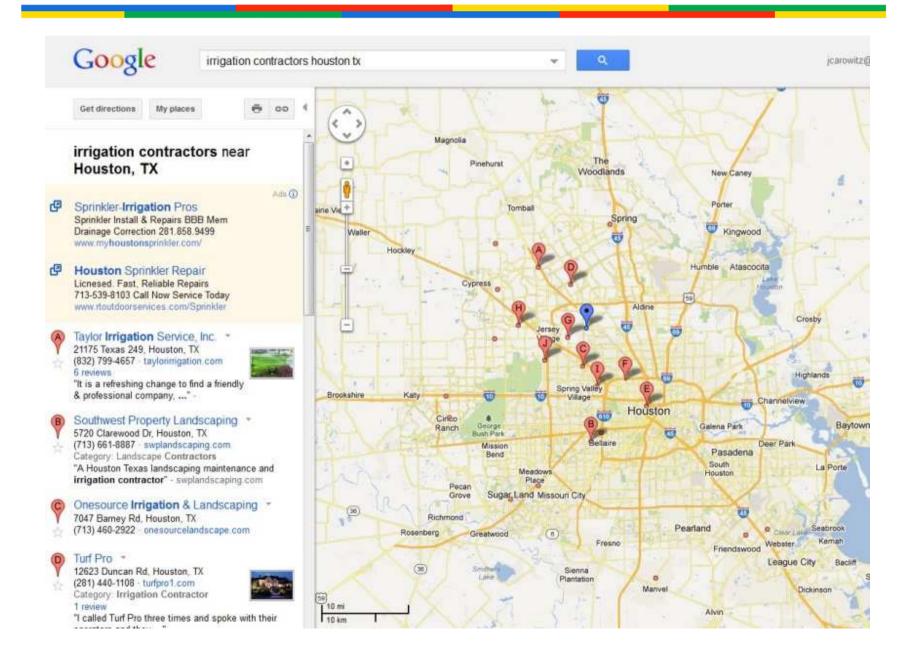
Google irrigation contractors houston tx Southwest Property Landscaping A 5720 Clarewood Dr www.swplandscaping.com/ Houston (713) 661-8887 Google+ page Taylor Irrigation Service, Inc. B 21175 Texas 249 www.taylorirrigation.com/ Houston (832) 799-4657 6 Google reviews Onesource Irrigation & Landscaping © 7047 Barney Rd Houston onesourcelandscape.com/ (713) 460-2922 Google+ page Turf Pro D 12623 Duncan Rd www.turfpro1.com/ Houston (281) 440-1108 1 Google review Houston Sprinkler Systems E 1611 Center St houstonsprinklersystems.net/ Houston (713) 364-6818 Google+ page Moss Landscaping Inc (E) 939 W 26th St Houston

www.mosslandscaping.com/ Google+ page

J B Irrigation & Services www.jbirrigation.com/ 4 Google reviews 8608 Congo Ln Houston (281) 744-6909

(713) 861-5511

Every Business has its Place on Google



Every Business has its Place on Google

Google	
Join Google+ Sign in to Google+ to see reviews from people you	i know. Learn more about Google+ Local
Taylor Irrigation Service, Inc. • 21175 Texas 249 Houston • Lawin Sprinkler System • Lawin Sprinkler System	moellottoon 2
About Photos	🔷 🖈 🖻 🏕 🖋 Write a review 💠 -
Image: Second system Image: Second system Image: Second	Lakewood Vilage Jefferson Pines Tomball Pkwy @ Compaqvisitorctr
21175 Texas 249 Houston, TX 77070 (832) 799-4657 - taylorirrigation.com Lawn Sprinkler System Today Closed	© Directions
Taylor Irrigation Service, Inc is a full service irrigation company serving the greater Houst area that focuses on water conservation and landscape sustainability.	Report a problem
No score yet 5 reviews 💿 Scoring guide	IS THIS YOUR BUSINESS?
5 Reviews from everyone and 1 score without a review Most help	tul \$
Q Sibyl Knab reviewed 7 months ago	Settings. • Neip • Send feedback

Unclaimed Listing

Get Directions My Maps

Valerie's Nail Salon

575 Crespi Drive, Pacifica, CA 94044-3423 (650) 738-8060 <u>1 review</u> <u>Directions Search nearby Save to...</u> more▼ Category: Nail Salon

Details

Products And Services: Beauty Salons SuperPages.com More details »

Reviews

Write a review

Edit this place - Business owner?

Valerie's Nail Salon

★★★☆☆ By Becky M. - Feb 6, 2009 Valeries offers great service. The fills/pedicures were fair. The atmosphere was somewhat chaotic when you go there hoping to relax. The decor was nice, but not the best. ... www.insiderpages.com/b/3710166250 Was this review helpful? Yes - No

Nearby places you might like

Da Vi Nails 5.1 mi NE 1150 El Camino Real, San Bruno, CA ★★★★★☆ 9 reviews - Nail Salon

King Nail Spa 3.9 mi NE 950 King Plaza, Daly City, CA 4 reviews - Nail Salon

Pro-Nails 2.4 mi N

Nails By Lisa 0.7 mi N 345 Rockaway Beach Ave, Pacifica, CA

Carol Nails 4.0 mi NE 2268 Westborough Boulevard, S San Francisco, CA 3 reviews - Nail Salon

Kleo's Nails 4.5 mi NE







Sponsored Links

Moonshadow Salon Visit the coolest salon in town! no appt needed but recommended www.moonshadowsalon.com

<u>#1 Nail Salon - San Mateo</u> People will ask where you got your nails done. Come in today! www.bellanails.net

San Francisco Coupons 50%-90% Off At The Best Hot Spots In San Francisco. Get Yours Today! www.Groupon.com/San_Francisco

.

So, why Google Places?

- It's free!
- Take ownership of your online presence
- You <u>Owner-verified listing</u> are the **best** person to **provide details** and **information** about your business.
- Insights for your listing's activity

	cations y Engineering Powder Coating - San Francisco	Tuesday, March 9, 2010 - Wednesday, April 7, Apply 2010
		last 7 days last 30 d
Acti	ivity	Impressions Actio
40		٨
20		
_		
4	٨	•
2		
_	Mar 8, 2010 Mar 16, 2010	Mar 20, 2010 Apr 6, 2
Tot	als	
	406 impressions	
	How many times users saw your business listing as a local	al search result 🕐
	18 actions	
	How many times users showed interest in your business list	isting
	3 Clicks for more info on Maps	
	0 Clicks for driving directions	
	15 Clicks to your website	
Гор	o search queries 🕐	
		ssions
1.	powder coating 17	74
2	powder coating 17 sandblasting 31	74
	powder coating 17 sandblasting 31 powder coat 21	74

Account Creation tip:

- 1) If you have an email address with your **business name** in the **domain**, use it!
- 2) For businesses with multiple people, use a Google account that can be **shared**



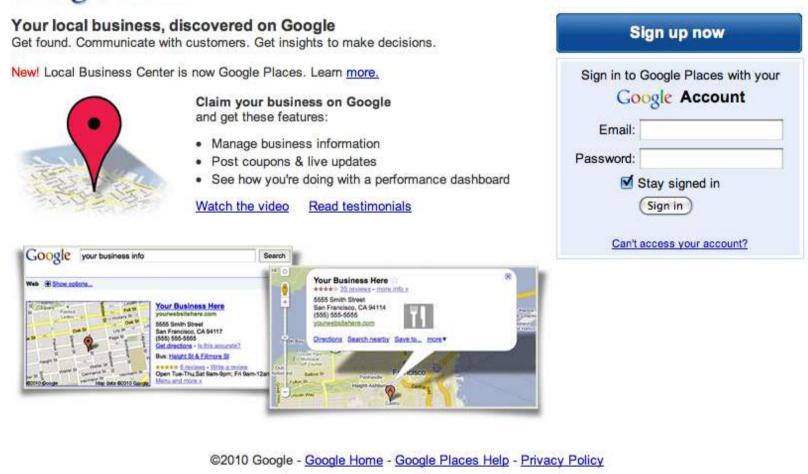


Google@SprinklersbyGene. 0702jeannie@aol.com

Sign up for Google Places

Go to http://www.google.com/places

Google places



Inputting Basic Information

* indicates a required field

Country: *	United States	*
Company/Organization: *	Poly Engineering	
Street Address: *	701 Juliga Woods Street	
City/Town: *	Richmond	
State: *	California	*
ZIP: * [?]	94804	

Note: You can hide your street address later if you don't want people to see it.

Main phone: *	(510) 233-1420	
	Example: (201) 234-5678 Add more phone numbers	
Email address:	info@polypowdercoating.com	
	Example: myname@example.com	
Website:	http://polypowdercoating.com/	
	Example: http://www.example.com	
Description:	Powder coating & Industrial finishing in Richmond, Contra Costa CountyConsumer and Commercial work on antique cars, signs, rails, sculpture, sports,	
	200 characters max, 6 characters left.	
Category: *	Powder Coating Service 9	
	Which categories (up to 5) best describe your business? Ex: Dentist, Wedding Photographer, Thai Restaurant	
Category:	Sandblasting Service Q	
Category:	Anti-Rust protection	
	Note: You have chosen a custom category Add another category	



Fix incorrect marker location

X

Inputting Basic Information

* indicates a required field

Country: *
Company/Organization: *
Street Address: *

City/Town: *

State: *

ZIP: * [?]

United States	*
Poly Engineering	
701 Juliga Woods Street	
Richmond	
California	*



Poly Engineering info@polypowdercoating.com

Richmond CA 94804 http://polypowdercoating.com/

"Powder coating & amp; amp; Industrial finishing in Richmond, Contra Costa CountvCo..."

X

Note: You can hide your street address later if you don't want people to see it.

Main phone: *	(510) 233-1420
	Example: (201) 234-5678 Add more phone numbers
Email address:	info@polypowdercoating.com
	Example: myname@example.com
Website:	http://polypowdercoating.com/
	Example: http://www.example.com
Description:	Powder coating & Industrial finishing in Richmond, Contra Costa CountyConsumer and Commercial work on antique cars, signs, rails, sculpture, sports,
	200 characters max, 6 characters left.
Category: *	Powder Coating Service
	Which categories (up to 5) best describe your business? Ex: Dentist, Wedding Photographer, Thai Restaurant
Category:	Sandblasting Service
Category:	Anti-Rust protection
	Note: You have chosen a custom category Add another category

Description:

• provide users with the most helpful information relevant to this business since Business Names aren't always descriptive

 Use the 200-character business description as a home for your keywords and a succinct statement about your business. Stress location verbiage.

Inputting Basic Information

* indicates a required fiel	ld	
Country: *	United States	
Company/Organization: *	Poly Engineering	
Street Address: *	701 Juliga Woods Street	
City/Town: *	Richmond	
State: *	California	
ZIP: * [?]	94804	

Note: You can hide your street address later if you don't want people to see it.

Main phone: *	(510) 233-1420
	Example: (201) 234-5678 Add more phone numbers
Email address:	info@polypowdercoating.com
	Example: myname@example.com
Website:	http://polypowdercoating.com/
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Description:	Powder coating & Industrial finishing in Richmond, Contra Costa CountyConsumer and Commercial work on antique cars, signs, rails, sculpture, sports,
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	Which categories (up to 5) best describe your business? Ex: Dentist, Wedding Photographer, Thai Restaurant
Category:	Sandblasting Service
Category:	Anti-Rust protection
	Note: You have chosen a custom category Add another category



Poly Engineering info@polypowdercoating.com

X

Richmond CA 94804 United States (510) 233-1420 http://polypowdercoating.com/

Category:

- Google has lots of business categories. Start typing the **first few letters** of a category to see what is available
 - Pick one from the suggestions
- After you choose a Google category, you can enter up to four **customized categories**

Now that you are done entering basic information about your listing, you're getting closer to completing the sign-up process. What's left?

- Complete optional information
- **PIN** verification

Next

Make sure you click section

below the **Categories**



Service Areas and Location Settings

Does your business provide services, such as delivery or home repair, to locations in a certain area?

No, all customers come to the business location

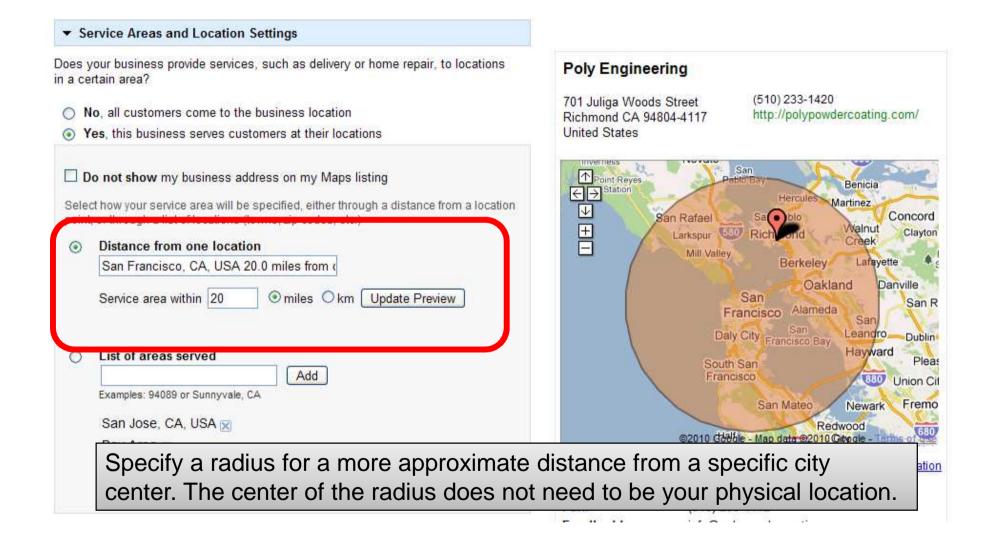
Yes, this business serves customers at their locations

Service Areas

This option defaults to 'No, all customers come to the business location'.

Try clicking '**Yes**' to enable this feature.





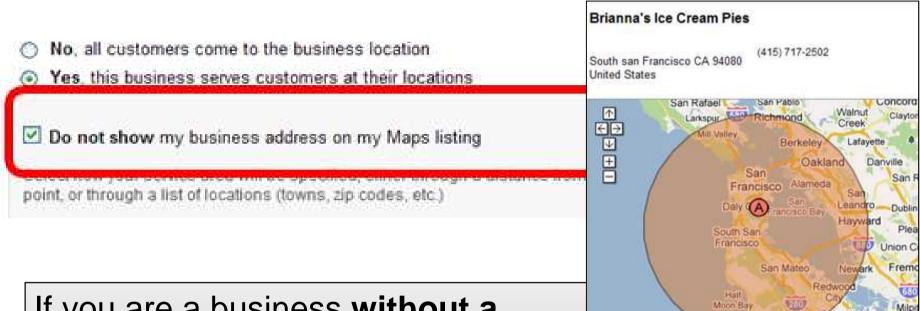
▼ Service Areas and Location Settings

Does your business provide services, such as delivery or home repair, to locations in a certain area?

 No, all customers come to the business location Yes, this business serves customers at their locations 	
Do not show my business address on my Maps listing Select how your service area will be specified, either through a distance from a location point, or through a list of locations (towns, zip codes, etc.)	Poly Engineering 701 Juliga Woods Street (510) 233-1420 Richmond CA 94804-4117 http://polypowdercoating.com/ United States (510) 233-1420
 Distance from one location San Francisco, CA, USA 20.0 miles from c Service area within 20	
List of areas served Add Examples: 94089 or Sunnyvale, CA	Berkeley Concord OBrentwood OSt San OOakland Tracy O San Brunoo Hayward Livermore GOO Mc
San Jose, CA, USA 🔀 Bay Area 🔀	San Mateoo oFremont Redwood oPalo Alto City o San Jose Sunnyvale Gampbell Henry W. Coe

Specify a list of areas served if you want to be more specific with certain neighborhoods: zip codes, cities, even terms like 'Bay Area' may be geographically recognized.





alo Alto

Sunnyvale

If you are a business without a storefront or public office, you can choose to hide your physical business address. A home business is a good example.

Optional Information

Hours of operations

Make sure your customers know when you're open!

I prefer not to specify operating hours.

My operating hours are:



Are your hours split during a single day, such as 9-11am and 7-10pm? I'd like to enter two sets of hours for a single day.

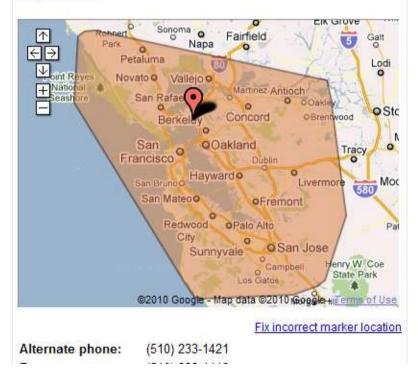
· Payment options

Specify how customers can pay at your business.

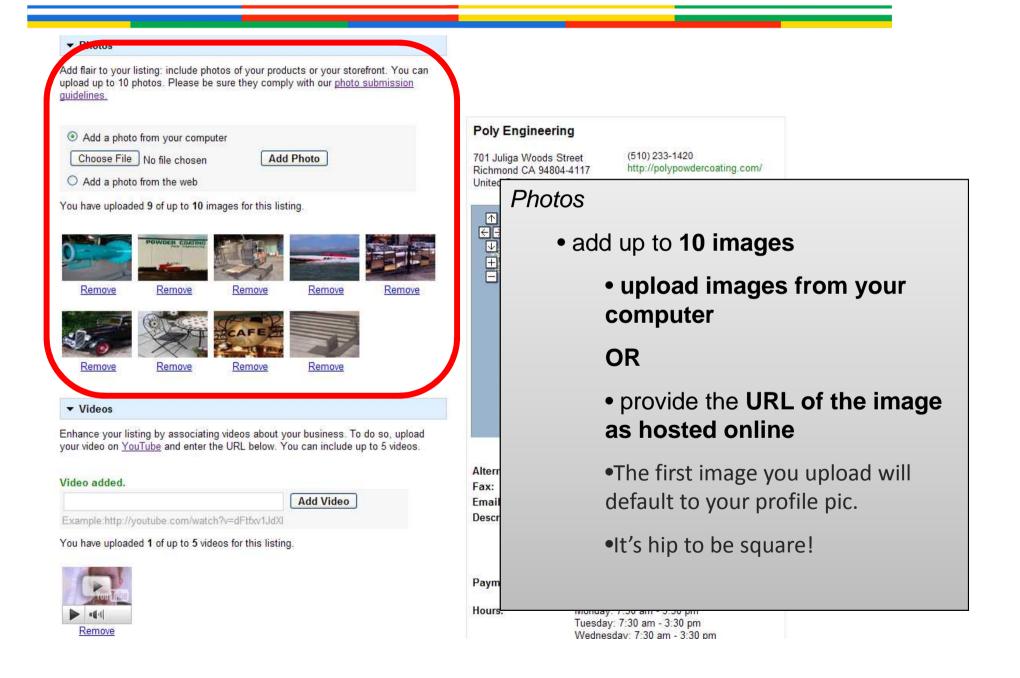
🗹 Cash	Merican Express	🗹 Visa
Check	Diner's Club	Financing
Traveler's Check	Discover	Google Checkout
Invoice	MasterCard	Paypal

Poly Engineering

701 Juliga Woods Street Richmond CA 94804-4117 United States (510) 233-1420 http://polypowdercoating.com/



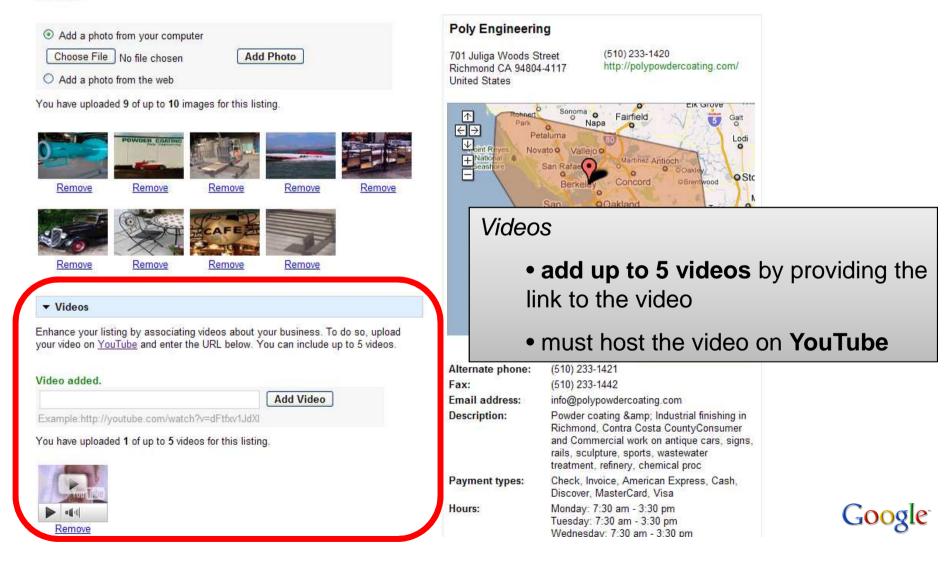
Photos & Videos



Photos & Videos

Photos

Add flair to your listing: include photos of your products or your storefront. You can upload up to 10 photos. Please be sure they comply with our <u>photo submission</u> <u>guidelines.</u>



Additional Details

Additional Details

Please enter in any other details you want customers to know business, for example:

Parking available : Yes. Brands carried : Sony, Panasonic and Toshiba.

Parking available	: Yes
Commercial Powder Coating	: Yes
Consumer Powder Coating	: Yes
Motorcycles	: Yes

Additional Details

- Up to you to highlight anything else about your business that sets it apart
 - Water Sense certified?
 - Brands offered / carried
 - Trade / Community Associations
 - date of establishment
 - any awards or recognition

For business owners' protection, PIN verification is required to prove that you are the business owner.



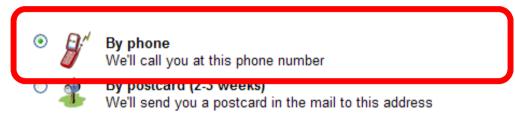
Your listing will not go live until you verify a unique PIN.



Verification

How would you like to validate your listing?

For your protection, we need to verify the information you've just given us. This can be done in one of 2 ways:



Phone

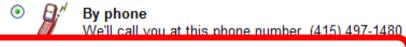
- You will receive a phone call instantly
- An automated phone system will read you a PIN
- The phone will hang up immediately after delivery of the PIN
- You'll be prompted to enter your PIN in your Local Business Center account
- Each time you request a phone call, your PIN will change so use the most recent PIN.



Verification

How would you like to validate your listing?

For your protection, we need to verify the information you've just given us. This can be done in one of 2 ways:



By postcard (2-3 weeks) We'll send you a postcard in the mail to this address

Mail

- Delivery of the postcard is through standard mail, so it will take 1-3 weeks
- Once you request a postcard, it will be one week before you can request a second mailer
- Each time you request a new postcard (or a phone call), the PIN will change

Contact name:

Brianna Brekke



Verification Complete!

Awaiting verification Not currently showing.

- Enter PIN: Go
- <u>Request verification</u>

Once you enter your PIN, your listing appears on Google!

..... but there's more!



Google Local Business Center

Dashboard Coupons	
Add fully customizable	
coupons to your	Go
listing, including:	En Co
-Images	
-Show on Mobile	
phones	
- apply to multiple	
listings	





Account Page

Business	Status	Statistics (last 30 days)	Actions
Poly Engineering 701 Juliga Woods Street Richmond CA 94804-4117	Active Posted Apr 15, 2010	• 300 Impressions • 7 Actions	<u>Edit</u> <u>Delete</u>
United States	1 coupon (0 active) <u>See your listing on Google Maps</u>	New! <u>View report</u>	

Keeping your listing up to date is the best way to ensure your business connects with users.



Business	- Status	Statistics (last 30 days)	Actions
Poly Engineering 701 Juliga Woods Street Richmond CA 94804-4117 United States	Active Posted Apr 15, 2010	• 300 Impressions • 7 Actions New! <u>View report</u>	Edit Delete
	1 coupon (0 active) See your listing on Google Maps		

Active*

• this listing is active

*Other common statuses and what they mean:

Flagged: awaiting review

Disapproved: content in listing was rejected. Review our policy before adding a new listing **Awaiting verification**: Your listing needs to be verified before being displayed on Google Maps.



	Status		
Business	Status	Statistics (last 30 days)	Actions
Poly Engineering 701 Juliga Woods Street Richmond CA 94804-4117 United States	Active Posted Apr 15, 2010 1 coupon (0 active) See your listing on Google Maps	• 300 Impressions • 7 Actions New! <u>View report</u>	<u>Edit</u> Delete

1 coupon (0 active)

• If you have created coupons for this specific listing, this is a reminder of how many have been created and how many are actually live (it is possible to pause coupons)

Google

Brianna's Ice Cream Pies 2220 Gellert Boulevard	Active Posted Apr 9, 2010	 30 Impressions 0 Actions	<u>Edit</u> Delete
South San Francisco CA 94080 United States	1 coupon (0 active) <u>See your listing on Google Maps</u>	New! <u>View report</u>	

View report

• Your custom report details how many people have viewed your listing, what actions they took, and where they came from in your local area.







Place Page

1.1.1

Poly Engineering 701 Juliga Woods Street, Richmond, CA 94804-4117 (510) 233-1420 – (510) 233-1421 – (510) 233-1442 (Fax) polypowdercoating.com Directions Search nearby Save to... more Image: Categories: Powder Coating Service, Sandblasting Service, Powder Coating Service,

Hours: Today 7:30am – 3:30pm Transit: Marina Way S:Regatta Blvd (0.3 mi) 戻 74



<u>Je</u>

From the owner

Powder coating & Industrial finishing in Richmond, Contra Costa CountyConsumer and Commercial work on antique cars, signs, rails, sculpture, sports, wastewater treatment, refinery, chemical proc - From the owner

Details

Area served: Bay Area - San Jose, CA, USA - <u>Show</u> Payment Accepted: Check, Invoice, American Express, Cash, Discover, MasterCard, Visa Exterior Structures: Yes Business owner <u>More details »</u> Email: info@polypowdercoating.com Parking available: Yes Construction: Yes

Place Page

Reviews Write a review Warning ★☆☆☆☆ By surfcurlgirl - Feb 12, 2010 I stopped in a few times to Pitfire while looking downtown at the lofts for sale, rent. It's true that I love Pizza. I ordered pizza from the front counter as is the process at PP then sat down to wait for the food. Each time, they ... losangeles.citysearch.com/review/41901211?reviewId... Was this review helpful? Yes - No hit or miss ★★★☆☆ By Scottksmith - Feb 8, 2010 Hit or miss. We occasionally order from Pitfire and it's off and on. Tonight we ordered a pizza and added extra ingredients. There were four olives to spots with cheese and basically we received bread with red sauce on it... for 11 bucks. ... losangeles.citysearch.com/review/41901211?reviewId... Was this review helpful? Yes - No Come for the Happy Hour, that's it By SmokeyDoke - Jun 9, 2009 I barely liked this place. I'm still deciding whether or not I should change my vote. It's on the borderline. Their pizzas are okay, leaning more towards unappealing. I got their shrimp pizza and their regular cheese pizza. ... www.urbanspoon.com/r/.../restaurant/.../Pitfire-Pizza-Compan... Was this review helpful? Yes - No



Sometimes other sources of information will merge with your listing.

You can report a problem with the listing by following these easy directions:

- 1. Identify the location with an issue.
- 2. Click Edit.
- 3. Click the **Report a Problem** link.
- 4. Let us know what is wrong with the listing.
- •Listing contains wrong information.
- •Place is permanently closed.
- •Place has another listing.
- •Place does not exist or is private.

Pizza Hut	
728 Geary St, San Francisco, CA 94109, United	States
(415) 928-4300	
pizzahut.com	
3 reviews	
Directions Search nearby more▼	
Categones: Pizza Restar Send	estau
Transit: Geary Blvd a Love	38, 3
Report a problem	
Order Pizza Hut pizza or Wingstreet wings omm	
Find great pizza deals and the Pizza Hut restaur	ant nea



Google Boost

- New advertising platform for small businesses.
 Combines very basic Google AdWords functions with ads within Google Maps
- Prominent Blue Pin effect
- Basic analytics, flexible budgeting
- Worth investigating for your consumer business



Directory	Sign Up URL	Activation Date	Usemame	Password
Google+ Local (Google Places)	http://www.google.com/places/			
Fours quare	https://foursquare.com/business/merchants/claiming			
Bing Bus iness Portal	http://www.bing.com/businessportal/			
MapQuest	https://latings.mapquest.com/apps/lating			
Merchant Circle	http://www.merchantoricle.com/corporate/landing/signup.html			
Yelp	https://biz.yelp.com/cialming			
WhitePages	http://www.whitepagesinc.com/advertise/			
Local.com	http://exactmatch.local.com/claim-your-listing/491x223.html			
Yahoo Local	http://listings.local.yahoo.com/			
Manta	http://www.manta.com/profile/my-companies/select			
Citysearch	https://signup.oitygrid.com/advertise_with_us			

Handy Worksheet FREE by email office@strategicforcemarketing.com

The top local search ranking factors

Physical address in city of search

More difficult to rank for "landscaper in Houston" if your physical address is Katy, TX

Proper category associations

When you submit your business you have an opportunity to select your "category" of business. Be sure to select the category which best reflects what your business does.

Proximity of address to centroid

Businesses located closer to the center of the city have an advantage in local search rankings.

Domain authority of website

Many factors impact your domain's authority--number and quality of inbound links, age of your website, your site's content, etc.

Quantity of structured citations

This refers to all of the local business directories where your company is listed Use the local business directories worksheet

Quantity of Google Places reviews

the number of reviews by Google Places users is a major factor in your local search rankings.

Individually owner-verified Google Places page

If you haven't claimed your Google Places page, do it today!